

### **More tips on successful change**

Another very effective method of keeping the organisation dynamic was to conduct small scale, time-limited experiments that brought people together to solve problems.

The advantage of doing this is that if you make a small change and you try it out, it is not a disaster if it goes wrong.

And you can withdraw from it and try something else.

The next thing I want to draw your attention to from the RSC was something very unusual.

And this was the language that people used to talk about what was going on in the organisation.

There was an open recognition of the RSC's emotional life.

We all know that working in a dysfunctional organisation breeds fear, anger, resentment, and all sorts of horrible feelings.

By contrast, work life can be joyful,

sociable, and satisfying.

But organisations and leaders

almost never talk about these things.

At the RSC it was different.

Indeed the artistic director

Michael Boyd, in a speech

at the New York Public Library,

he used the word "love" ten times.

Love! When describing what the RSC'S

organisational-sustaining change

was all about.

I mean, I know he is a theatre director

but even so, it is quite remarkable.

Finally in this list of things

that the RSC did is something

that resonates strongly I think

with the findings of the recent

Our Museum's project research.

And that is self-reflection.

This is a critical element

in change processes.

Self-reflection was not an add-on

that people had to find extra time for.

It was embodied in some of the processes

I have just talked about;

the small scale experimentation

that questioned how things were done,

that's reflecting on how we do things,  
the show and tell sessions where people  
had to think about their own work  
in order to explain it to others.

One other way that the RSC  
built reflection into the process  
was the research that we carried out  
as Demos researchers.

By interviewing people about the changes  
that were happening, we made them  
reflect on and talk  
about what they were doing.

They had to articulate the change to us.  
So it was useful then to have to tell  
outsiders what was happening  
on a regular basis.

Now, you might have noticed one thing  
missing from this list of things so far.

And that is a grand plan.

The RSC didn't have one.

They knew what they wanted to do  
to be the best theatre for Shakespeare,  
to improve morale and finances,  
to give audiences amazing experiences.

They talked about those  
and they were in the mission.

They also knew what improved finances

and better audience experiences

would look and feel like.

But they resisted spending time

on writing a master plan

with a step-by-step route

to achieving those things.

And there are good reasons for that.

One is that something always goes wrong

with master plans. Life intervenes.

And as soon as a target is missed

or a schedule slips, the cynics rush in

and say, "Oh look,

it hasn't worked, what a surprise!"

The reality is that many things

may be going well and it doesn't matter

if the schedule slips a bit.

But having hitched credibility

to a master plan, any deviation

can be seen as a failure.

Which brings me

to the issue of measurement.

The RSC was very resistant to measurement,

believing it to be "too corporate"

and "not what the theatre was about,"

"too inflexible" and likely to lead

to the sort of cynicism

that I have just described.

However in reality they did in fact  
measure lots of things;  
from financial performance, to staff morale,  
to critical responses to their work.

It is my belief that measuring things  
is useful, but they have to be  
the right things to work  
for the specific organisation.

Most museums and cultural organisations,  
I think, use information pretty poorly.

The staff often collects facts and figures  
for funders and trustees  
rather than for themselves  
so that information becomes burdensome  
and not relevant to the every day.

But with the right information  
you can see where you are  
and where you are going.

Data is in fact essential,  
and too few cultural organisations  
make good use of it.

Even fewer are driven by it.

Measurement doesn't need to be  
a chore, it just needs to meet your needs.

When I worked at Demos we constructed  
a simple dashboard to tell us  
how we were doing.

It was the bank balance, the order book,  
a simple staff survey about how  
positive or negative people were feeling,  
our level of media coverage  
and a few other things.  
And it really did help us  
to embrace change  
and to anticipate how we needed to change.

So, I have given you a list of things  
that the RSC did in order to help  
the organisation change.

But these mechanical things;  
the processes and structures  
like meetings and budgets,  
they don't tell the whole story.

The alterations in processes  
and structures made the organisation  
more effective and efficient.

But they were not only ends in themselves.

Rather, they changed the way  
that people behaved and interacted  
and the way that they thought  
about their roles and responsibilities.

They increased  
the organisation's abilities  
to learn, to adapt when things  
in the outside world changed,

and to be honest about itself.

And that, in turn, allowed them to change  
on a continuous basis.

You said many interesting things  
and I picked up very much  
on the emotional side that you highlighted  
in processes of change  
and networks of relationships.

When we change, we have to make choices  
and we have to give some things up.

How can organisations support  
and cope with the grief and the loss  
of losing the things that you have to lose  
as well as celebrate the love and the joy  
and the other emotions  
that you mentioned?

It's about loss as well as about gain.

Yeah.

Well, I think one of the big answer to that is  
that they are simply  
not acknowledged very often.

And it is important to bring these things  
out into the open and to talk about them  
in those terms of grief and loss  
and "we won't be able to do this"  
and "it makes us sad"  
and all that kind of thing.

You can even use kinds of rituals,  
why not, you know, this thing is coming to an end  
but something else will be born out of it.

And for most organisations it is simply  
an issue of articulating things  
and just getting them on the surface  
and making sure  
that everybody understands that.

And I think there is a particular case  
there very often between  
sort of new staff and old staff,  
people who have  
a long history in places,  
who have seen things grow,  
who might be more attached to them  
than people who have been there  
for a briefer space of time.

I think organisations are very bad  
at acknowledging  
it is not that we are putting in the bin  
things that we don't want any more,  
it's just that we have to make choices  
and we all have to go down the direction.

And there might be a conversation  
to be had there about,  
is the value stable?

It is not the value that is dying,



it is a particular way of carrying it out.

The value actually lives on

in another form.

If the value is being changed

that is a different kind of conversation.

So, again, it goes to articulating

these things, discussing them,

bringing them out in the open

which organisations often fail to do.